

The D.R.I. Insider

Diversified Refrigeration, Inc.
Winter 2004 Issue

www.divref.com



Happy Birthday

- Kristen Diamante - 2/18
- John Anzalone - 5/11
- Matt Harmon - 5/12
- Bill Blade - 6/21
- Matt LaMaitne - 7/9
- Chris Gorzelic - 7/16
- Bryan Cortellini - 8/3
- Sue Hess - 9/15
- Frank Diamante - 10/30
- Sean O'Connell - 10/31

Congratulations Phil & Kim Picciotti!



Kim gave birth to a baby boy April 7, 2004. Phillip Picciotti IV weighed 7lbs. 10 oz. and was 20 1/4" long. Kim, who was in charge of our PMA contracts and install jobs, has decided not to work outside the home and become a full time mom. We wish her and her family the Best of Luck

Home Fuel Prices on the Rise

By Bill Blade

Home heating fuel prices are projected to increase substantially this season across the board. Figures put out by the US Energy Information Administration show projected increases for oil, natural gas and Propane.

The biggest hit will be to those who heat their homes or business with oil where prices are projected to rise 29%.

Natural gas prices are expected to rise 11%

and propane cost to rise 17%. The higher cost of crude oil, over \$50.00 per barrel, and some major natural gas production facilities in Mexico damaged by the recent wave of hurricanes are the main reasons for the increases.

The projected increases in fuel cost are all the more reason to make sure that your heating equipment is working to its top level of perform-



Make sure your heating equipment is working to its top level of performance and efficiency.

ance and efficiency. Regular maintenance is the key to making sure your equipment run's at its peak efficiency. Call us to schedule service on your unit if it has been awhile since your last inspection.

Ice Machines "A Forgotten Piece of Equipment"

Ice machines are very important pieces of equipment in most operations that use them, food services, hotels and the restaurant business. Unfortunately they are often not given the attention they need. Ice machines need to be serviced twice a

year. One light maintenance inspection and one heavy or full maintenance inspection per year. Considering that people consume most ice and that in today's society of law suits it should make perfect sense to maintain your

ice machine. An unmaintained ice machine can produce many types of bacteria that do not agree with our digestive system. Call us to work up a schedule to maintain your ice machine for you.

Intellidyne Update

Intellidyne Energy Economizers that profiled in our last newsletter are continuing to lower energy consumption in air conditioning, heating, and refrigeration equipment. One of our customers is enjoying the lower cost on his refrigeration equipment.

Intellidyne 10% kilowatt per hour reduction guarantee is routinely being exceeded whenever it has been placed in operation.

Savings usually are in the 12% to 15% range. The higher savings have been in heating applications. Boilers that use either oil or gas are prime targets to save on your energy expenses.

Our sales staff, as well as an area Intellidyne representative, is available to go over your energy savings opportunity with you. Call us to schedule an appointment.



Let us help you lower your energy expenses!

Customer of the Month

The following customers were chosen as customer of the month and presented with a gift basket made at Tabora Farms. We greatly appreciate the business they have given us and the confidence they have placed in our work:

Roy Ann Dinner – Aug 2004

J.H. Greene – Sept 2004

Flexible Circuits – Oct 2004

Schooling & New Employees

Frank Diamente - attended Data Aire Training School in Anaheim, California Sept 14 & 15, 2004. Frank is now certified to work on Data Aire units and perform start-ups on new installations. Data Aire units are used mainly for computer room cooling.

Bryan Cortellini - attended Aerco Training School in New York,

Nov 1-13, 2004. He is now certified to trouble shoot and perform start ups on Aerco Units

Diversified Refrigeration Inc. is please to welcome our newest employees:

Chris Gorzelic – Chris comes to us with more than 7 years commercial refrigeration experience,

his knowledge comes mostly from work in the U.S. Navy. Chris left the Navy to pursue his interest in the civilian work force and now lives Hellertown, PA. When not working, Chris enjoys spending his time playing golf and video games.

Bryan Cortellini – Bryan came to us with 10 years experience in the

New Employees (continued)

HVAC industry. Bryan has worked for other HVAC companies in the local area, where he started out as a helper and worked his way up to a knowledgeable service technician. Bryan is the father of two and resides in Lansdale. Bryan likes to spend his spare time as an assistant coach for his son's youth football and wrestling programs, he also enjoys playing a round of golf.

Sue Hess – Sue started with us in September 2004. She oversees the PMA contracts and Install Jobs and many other duties. She is taking over the duties of Kim who has decided to stay home and be a full time mom. Sue lives in Dublin, PA. With her husband Tom and daughter Rachel. She enjoys scrap booking, watching hockey and football and spending time at the shore.



We hope that all our employees enjoy working at D.R.I.

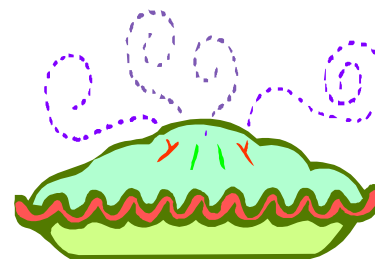
Recipes

Mince Meat Pie

2 Jars None Such Mince Meat
1 Jar Fresh Citrus Fruit
½ Lb Hamburger
1 Apple
1 Shot Glass of Whiskey

Cook hamburger until red is gone, drain juice from citrus fruit and

chop into small pieces in blender. Mix together Mincemeat, Fruit, Hamburger, Peeled Apple and Whiskey. Put in double crust pie shell. Cut three small slits in top of crust to vent. Place on cookie sheet to bake. Bake at 425 degrees for 15 minutes, and then reduce to 375 degrees until done.



This is served warm or cold

Recipes (Continued)

Low Calorie Pumpkin Pie

Pastry for a single piecrust 9-inch pie

1 (15 ounce) Can Pumpkin
1 (12 Fluid ounce) can evaporated fat free Milk
3 Eggs
¾ Cup Equal Spoonful*
1-Teaspoon Vanilla
1-Teaspoon Ground Cinnamon

¼ Teaspoon Ground Ginger
¼ Teaspoon Ground Nutmeg
¼ Teaspoon Salt

1. Roll pastry on floured surface into circle 1 inch larger than inverted 9-inch pie pan; trim and flute edge.
2. Beat pumpkin, evaporated milk and eggs in medium bowl; beat in remaining

ingredients. Pour into pastry shell. Bake in preheated 400 degrees F oven 35 to 40 minutes or until knife inserted into center comes out clean.

3. Cool on wire rack.
*May substitute 18 packets of Equal sweetener.

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+

Top Notch Equipment

+

Expert Installation

+

Quality Assurance

= Customer Satisfaction

With winter approaching and a very busy summer coming to an end, I would like to thank all of our customers for entrusting Diversified Refrigeration Inc with all your H.V.A.C. needs.

I would also like to welcome all of our new customers into the Diversified Refrigeration Inc group, and look forward to a long mutually rewarding relationship.

We have some changes around Diversified Refrigeration Inc, which should allow us to improve the Quality of Service to all of our customers. We will continue to strive for 100% Customer Satisfaction, and if we fall short of that at any time, I invite you all to contact me so that we can rectify any or all problems, and earn your complete satisfaction.

D.R.I Family Night

Everyone enjoyed a night of racing at Arnold's Go Kart Center in Oaks, PA. We all had dinner in the Arcade section. Fun was had by all!!! It was great to see everyone and meet their family members.

Congratulations to Gary and Frank, they entered their cars in the Sertoma Car Show on October 3, 2004. Gary won first prize for his 1984 Monte Carlo SS and Frank 2nd place for his 1987 Monte Carlo SS. They are very proud of their cars, (or babies as we say).