



D.R.I.

insider

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SPRING 2007

**Christmas
Party
Photos**



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INDOOR AIR QUALITY

Indoor air quality is a central concern for mechanical designers and contractors, requiring careful design, installation and site review for good results. The first step is to reduce contaminant sources through careful material selection practices and by carefully maintaining your heating and air conditioning systems. That is where a good preventative maintenance program pays off. Conditioning large amounts of outdoor air to deal with indoor pollutants that could have been avoided is a waste of energy and money.

Proper preventative maintenance eliminates areas where bio contaminants such as microbial diseases, fungi, and molds grow. These typically grow best in warm, dark, moist environments which have a ready source of nutrients such as



dust and dirt. Standing water in contact with ventilation air supplied to occupied spaces can harbor these organisms.

Our preventative maintenance programs eliminate the potential sources of contamination so that you can relax knowing that your systems are working properly and contaminant free.

If you do not have a preventative maintenance program in place now, feel free to contact us to set one up.



NEW EMPLOYEES **WELCOME ABOARD**

Please welcome our newest employees Dwayne Sayers, Doug Mitika and Rick Serafin. Dwayne, Doug and Rick come to us with a vast knowledge in the field of HVAC/R and we are happy to have them join our team of qualified technicians.

Dwayne is a single man living in Lansdale and when he can find time likes to sail.

Doug lives in Macungie with his wife, Lorie, and their two children, Grace and Hunter. Doug enjoys hunting and fishing when he can get the opportunity.

Rick who now resides in Doylestown, comes to us from Arizona and Buffalo, NY. He has one son named Bryce. He enjoys sports and is a big Buffalo Bills fan.

OUR CUSTOMERS

SPEAK OUT

“ We switched HVAC service providers about two and a half years ago and chose Diversified. We made that decision based on the quality of their work installing two split units for our phone center. They provided excellent turnaround time, quality products, and professional installation. They now do all of our PM work and we are very pleased. Matt in the service department does an excellent job at explaining the repairs that are necessary and has even suggested alternate solutions to save us money. Their crisis response time has been better than expected and that is very important to us also. We’re looking forward to another great year with them. ”

- Maureen O’Neill
Marketing Systems Group

A Day In The Office At DRI

By Sue Hess for the DRI Christmas Party

T’was the third week of December
the office is all a buzz
Gary is freaking out
as he usually does.

The phone’s ringing off the hook
service calls are coming in left and right;
Montgomery Hospital, Avery Dennison,
the guys’ll be out all night.

Don’s truck needs an oil change,
tools are missing from Mark’s truck;
why are the tool lists all screwed up?
Frank – what the heck!

There are some cookies in the kitchen
you better get some while you’re able;
If Bill gets there before you
he’ll leave the empty tin on the table!

It’s nine o’clock in the morning
where, oh where, can they be?
Gary is taking his morning crap
and Matt has to pee.

Mark & Dan are on an install,
the crane didn’t show;
York delivered the wrong unit
how’d all this happen? We don’t know!

Kristen is taking phone messages
sometimes they’re really quite catchy;
twos look like eights,
and there are names like “Silver Matter” and “Patchy”.

Dwayne’s going on a PM
He says “Send me the address.
I don’t know where the place is
But I’ll punch it in my G-P-S”.

Fuzzy ____ , ____-knuckle
So many names, I could write a book;
another thing Gary likes to say,
“I’m not as dumb as I look”.

Bryan is obsessed with the Eagles
They’re running out of luck;
McNabb is out for the season
This year is going to suck!

Cheryl has that look in her eyes,
she just can’t take anymore;
there is no doubt at all
she would rather be at the shore!

Sue calls Matt in a panic,
“Lab Testing called and they want someone today!”
“Calm down”, he says, “I’m almost done at Middle Bucks
and then I’ll be on my way!”

Finally the day is over
The tension was so thick you could cut it with a knife;
Yet still Gary responds,
“I never had a bad day in my life!”



MATT'S TWO CENTS

Talking About Efficiency – by Matt

In a time when energy costs keep rising, with no sign of prices coming down, it is on everyone's mind how to save money and be more efficient.

One of the easiest ways to save money on heating and cooling costs is to install a programmable thermostat. In the past, programmable stats were very intimidating and not user-friendly. In the past year or so, Diversified Refrigeration started using Honeywell's new VisionPro 8000 series touch screen thermostats. So far we are very pleased with this change.



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The stat can be configured to work with just about any unit, and once you become familiar with the operation, it is the most user-friendly, programmable stat on the market. Money savings is realized when changing the temperature set-points in rooms or offices that are unoccupied. For example, you can adjust the temperature to be lower in the winter (or higher

in the summer) at night or on weekends when the area is unoccupied and then automatically raising (or lowering) to a more comfortable setting for daytime.

Another nice feature of the VisionPro stat is the price. With new EPA regulations in place to reduce the use of mercury, electronic stats are now less expensive than their predecessors.

If you would like to discuss this in more detail, please give me a call and I would be happy to assist you in any way I can.



BRAIN TEASER

Q: What common English word is 9 letters long, and each time you remove a letter from it, it still remains an English word.... From 9 letters all the way down to a single remaining letter?

A: Startling – starting – storting – string – sting – in – sin – sing – I

CUSTOMER OF THE MONTH

Each month a customer is chosen as DRI's Customer of the Month. The following customers were selected and presented with a scrumptious gift basket, purchased from Tabora Farm & Orchard. Congratulations to the following customers

January 2006 – Montgomery Hospital
 February 2006 – Middle Bucks Institute of Technology
 March 2006 – Souderton Area School District
 April 2006 – Quakertown National Bank
 May 2006 – Animal Specialties and Provisions
 June 2006 – Jefferson Imaging Center
 July 2006 – Pearl S. Buck International
 August 2006 – Mantua Township School District
 September 2006 – Polysciences
 October 2006 – Panzica Construction
 November 2006 – Marketing Systems
 December 2006 – Horsham Water & Sewer Authority





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NEW YEAR'S RESOLUTIONS

Happy New Year! The holidays are over and many people made New Year's Resolutions. One of the most popular resolutions is to lose weight. Here are some tips to make your resolution a reality!

1. Set realistic goals. Try for 5 pounds at first. An average weight loss is around 1 to 1-1/2 pounds per week.
2. Many gyms and weight loss centers are offering specials.

- Take advantage of the savings. Ask someone to join with you. You're less likely to skip a meeting if someone is going with you and more likely to exercise with someone else.
3. Increase your fruit and vegetable servings to 5 per day. Fruits and veggies increase your fiber and antioxidant intake and help you feel full.
 4. Pay attention to serving sizes. Many times what we think is one serving size is really two or more!
 5. Drink lots of water! There are many varieties of flavored waters out there. Just make sure they're no calorie or low-calorie. Water and

no calorie beverages quench your thirst and help you feel full!

6. Make low-fat, high fiber choices. Steamed vegetables and grilled or broiled lean meats and fish, and chicken or turkey without the skin.
7. Don't get discouraged if you eat something you shouldn't have. All is not lost unless you give up completely! Start right back on course.

