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New Employees Welcome Aboard

Since our last newsletter, we are happy to welcome two new employees Alan Patullo and Joe Knight to the DRI family. Both have come to us with a vast knowledge in the field of HVAC/R, and we feel very proud to have them join our team.

Alan is married to Marilou and has two kids, Mark and Maria. In his spare time, Alan enjoys coaching girl's fast pitch softball.

Joe lives in Red Hill, PA. He and Felicia are anxiously awaiting the birth of a baby girl in September. In his spare time Joe enjoys playing golf and watching NASCAR.

New York State Energy Research and Development Authority Validates Energy Savings and Pollution Reduction.

Glen Cove, NY (April 23, 2007) - A study commissioned by the New York State Energy Research and Development Authority (NYSERDA) reports that the Intellicon control products manufactured by Intellidyne, LLC deliver energy savings and reduce pollution on heating and cooling systems.

Findings from the study documented an average heating fuel savings of 13% and reduced oil-fired boiler pollution by as much as 47%. The data from the study also emphasized that user comfort is maintained with no noticeable difference. Data indicated that respondents felt as warm or as cool in the home or office setting as before while realizing decreased energy costs and less pollution.



Intellidyne's patented Intellicon® technology reduces energy consumption by optimizing system performance through real-time load demand analysis and control. The cycles are modified resulting in more efficient use of HVAC/R equipment, with subsequent reductions of energy consumption, wear and tear on the equipment, maintenance requirements, and pollution.

If you would like more information on how we at Diversified Refrigeration can help you lower your energy consumption and pollution, please contact us to schedule an appointment.



Time for Fun!!

On March 21st, the employees of DRI and their families were treated to an evening of fun and camaraderie by Gary & Cheryl. Everyone headed to Arnold's Go-Karting Center in Oaks, PA where we enjoyed an all-you-can-eat dinner buffet. After dinner everyone was let loose to enjoy Go-Karting on the adult track or the junior track, Lazer Tag, Arcade Games and the Moon Bounce area.

The obvious attraction was the adult track - a 1/3 mile long track with 9 turns, fully surrounded by piles of tires. The real entertainment was watching the fierce competition between Gary and anyone else who happened to be on the track! Gary's long time passion

with racing showed true as he maneuvered the turns, the other drivers and avoided the tires!

The Lazer Tag was another favorite of everyone and another hit was the Moon Bounce. Cheryl and daughters Kristen and Tracy and granddaughters Madison and Katie had a blast bouncing and going down the slides in the Moon Bounce area. You never saw grown women giggle and laugh so hard!!

A good time was had by all. It was a fun night to kick back, relax and enjoy each other's company. We are very fortunate to have such a kind and generous employer who treats us so well. THANK YOU!



Belief Is All You Need

A man was lost while driving through the country. As he tried to read a map, he accidentally drove off the road into a ditch. Though he wasn't injured, his car was stuck deep in the mud. So the man walked to a nearby farm to ask for help.

"Warwick can get you out of that ditch," said the farmer, pointing to an old mule standing in a field. The man looked at the haggardly mule and looked at the farmer who just stood there repeating, "Yep, old Warwick can do the job." The man figured he had nothing to lose. The two men and Warwick made their way back to the ditch.

The farmer hitched the mule to the car. With a snap of the reins he shouted, "Pull, Fred! Pull, Jack! Pull, Ted! Pull, Warwick!" And the mule pulled the car from the ditch with very little effort.

The man was amazed. He thanked the farmer, patted the mule and asked, "Why did you call out all of those other names before you called Warwick?"

The farmer grinned and said, "Old Warwick is just about blind. As long as he believes he's part of a team, he doesn't mind pulling."

Adapted from Some Folks Feel the Rain...Other Just Get Wet
James W. Moore

I Ain't Done Yet!!

It's come to my attention that there is a rumor being passed around (where it came from is not important) that I am retiring in the not-too-distant future.

POPPYCOCK!! BILL SHUT!! Nothing could be further from the truth. Let's look at this together....

- A Service Manager that loves his job, and cares! Matt
- Sue, which you've all dealt with. Need I say any more?
- A Lead Service Tech who is second to none, and cares! Frank
- Mark, our Lead Install that forgot more than I'll ever know about installation, and cares!
- Dwayne, who has worked with Sue to have PM's more organized than ever, and cares!
- Doug, who came to us with a wealth of knowledge, and cares!

- Alan, someone who hasn't met a challenge that he doesn't welcome, and cares!
- Joe, who brings a work ethic beyond his years, and cares!
- And last, but not least, Bill who has the persistence of a bad cold!
- Soon, Kerry who has passed the entrance exam with flying colors will join us with 20 years of experience.
- Cheryl has Kristen to catch any mistakes I make that she doesn't discover.

Now YOU tell me. After 20 years we finally get a team together that is second-to-none in this business, and you think I'm going to retire? I'm not as dumb as I look!! With this team, we will be capable of improving our service to you, our customers and friends, even more. BELIEVE IT!

OUR CUSTOMERS SPEAK OUT!

May 25, 2007

To Diversified Refrigeration:

I would like to show our appreciation to Diversified for all the hard work that has been performed between our two locations, Plastomer Technologies which is located in Newtown, PA and Porter Process which is located in Hatfield, PA.

On behalf of our organization our hats go off to Diversified Refrigeration for all the jobs well done. Going on three years since our first encounter with Gary Derr where we had Diversified look at installing a climate control system required for our Extrusion and Stretch Departments at Plastomer. This first project dealt with the installation of four a/c roof top units. The installation went perfect and we never lost a day of production in either area while the work was being performed. Diversified quotes come in on budget, on-time and the quality of their work was very professional.

Other capital jobs that have been performed at Plastomer & Porter is our make-up air system for our blending room, installation work with regards to our slitter #7 upgrades, installation of the Intelledyne systems and replacement of a roof top a/c unit. Diversified does PM and maintenance work orders extending from our refrigeration units, a/c units, chillers, boilers, cooling tower, dry cans, burned out motor to dust collector which was located 30 feet in the air and a replacement motor to our incinerator.

Diversified is a great name for this company because they are so diverse in all areas of expertise. Their office and staff are top notch professionals being prepared, courteous and very skilled in their job function. Diversified also provides 24 hour which we have used on many of occasions that has gotten our production back up and running to continue making product. I would like to wish them continued success and will continue & recommend their services at our facilities.



Sincerely,
Glen A. Nagle
Operations Supervisor, Porter Process
An EnPro Industry • www.enproindustries.com



Visit our updated web site with online payment and service requests! www.divref.com

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TRUE WORDS - Can't Make This Stuff Up!

These are from a book called *Disorder in the American Courts* and are things people actually said in court, word for word, taken down and now published by court reporters who had the torment of biting their lip to stay calm while these exchanges were taking place.

Q: What is your date of birth?

A: July 15

Q: What year?

A: Every year.

Q: This myasthenia gravis, does it affect your memory at all?

A: Yes

Q: And in what ways does it affect your memory?

A: I forget.

Q: You forget? Can you give us an example of something that you've forgotten?

Q: What was the first thing your husband said to you when he woke up that morning?

A: He said, "Where am I, Cathy?"

Q: And why did that upset you?

A: My name is Susan.

Q: Are you sexually active?

A: No, I just lie there.

Q: What gear were you in at the moment of the impact?

A: Gucci sweats and Reeboks.

Q: Doctor, before you performed the autopsy, did you check for a pulse?

A: No

Q: Did you check for blood pressure?

A: No.

Q: Did you check for breathing?

A: No.

Q: So, then it possible that the patient was alive when you began the autopsy?

A: No.

Q: How can you be so sure?

A: Because his brain was sitting on my desk in a jar.

Q: But could the patient have still been alive, nevertheless?

A: Yes, it is possible that he could have been alive, practicing law somewhere.

Matt's Two Cents

With the heating season coming to an end and a new cooling season just starting, it's important to make sure your thermostat is ready for the change of seasons too!

- Make sure your thermostat is set to a comfortable setpoint and that it's in the "auto" or "cool" mode.
- If you have an electronic thermostat, now is a good time to replace the batteries.
- If your thermostat shows a fault code, make a note of the code before re-setting the unit.
- This can be very helpful to us if you have to call us out for assistance. With today's newer computer controls, some systems will maintain a fault history, while others have an erasable memory that clears itself when power is lost.

As always, feel free to call me at any time and I will do my best to help!